



# PIANO RESTORATION REFINISHING REBUILDING & REPAIR

Baby Grand and Grand Pianos, All Styles of Uprights  
*Exclusively Restored, Refinished, Rebuilt*

## Piano Restoration Experts -- Nationwide Mike and Lisa Sweeney

**Sweeney Piano is a family owned business in operation for over 40 years!**



In today's economy it is necessary for most of us to be frugal. Certainly, budgets are tight! Michael and Lisa Sweeney understand this and are doing something about it. With over thirty years of practical experience, we have perfected the art of tailoring our repair and refinishing business to meet the particular needs of your piano and your wallet. From rebuilding hundreds of pianos, we know how to design service packages that reflect exactly what each individual piano needs. Not too much; not too little. Our approach keeps costs down for everyone while at the same time, accomplishing the actual work that needs to be done.

If you have a piano that you care deeply about, you will find us to be not only accessible, but responsive to your concerns and your piano's needs. The bottom line: we are very proud of our business. Our work is gorgeous, our prices are fair, and we will care for your piano like it's our very own.

## Piano Restoration Experts -- Nationwide



We will pick up your piano anywhere in the lower 48 states! We will restore your piano with extraordinary care. We will then return your piano looking like new, repaired to last, and sounding absolutely gorgeous. Guaranteed!

**It will cost less than you imagine.**

## We Will Exceed Your Expectations

Our focus on exceeding your expectations and passion for piano conservation makes us different from the rest.

# OUR PIANO RESTORATION PROCESS

## 25 Steps to Restoration

With over forty years of experience in restoring grand and baby grand pianos, we have had plenty of time to refine our meticulous process. We guarantee that you will be delighted with the results of our careful work as our craftsmen restore your piano according to our 25 step process as follows:

1. Disassemble the cabinet and parts.
2. Remove the cast iron plate.
3. Sand and refinish the bridges and soundboard.
4. Strip and sand the cabinet, furniture parts and bench.
5. Clean and buff key coverings.
6. Finish in the original color and sheen with 22 coats of lacquer.
7. Clean, sand, regild and dress the plate with the appropriate felts.
8. Remove and inspect the pin block (duplicate if needed).
9. Remove and inspect the underlever tray.
10. Tighten the underlevers and check the felt bushings along with the damper guide rail.
11. Rebush action parts as needed.
12. Reinstall and align the cast iron plate.
13. Set the down bearing and install new strings and tuning pins.
14. Chip tune the piano strings to concert pitch.
15. Remove original felt from the damper blocks and refinish.
16. Cut and install new damper felt.
17. Regulate dampers to the back of the key and the sustain pedal.
18. Shape, file and space the hammers.
19. Establish the hammer height in relation to the key height and dip for proper after touch.
20. Adjust let-off, drop, and back checks.
21. Tune piano in shop, repeatedly adding tension to concert pitch.
22. Refine damper regulation after they have settled.
23. Clean and buff all cabinet hardware and assemble piano.
24. Fine tune to concert pitch.
25. Professionally transport and set-up the piano in your home or stage.

This restoration process is one that we have had the pleasure and good fortune to perform on over 3,000 pianos. Let us bring your piano back to life!

***At Sweeney Piano, we are dedicated to excellence. We do more than we need to, before we are asked to, not because we have to, but because we want to.***

Besides piano technology, at Sweeney Piano we also appreciate not only the simple, elegant beauty of the piano, but also the way pianos gather families and friends together. Pianos are intrinsically inviting. They suggest sociality, participation and holiday cheer. In fact, the piano -- especially the grand piano -- reflects what is perhaps most unique about humanity: the sophistication of art and the refinement of human cultural achievement. But even on an everyday level, as many customers have testified, pianos have the amazing ability to transform houses into homes.

# OUR COMPETITIVE PRICING HOW DO WE DO IT?

## ***HERE'S HOW:***

Our restoration process is high quality, methodical and systematic. This enables us to remove layers of costs that do not contribute in a meaningful way to our gorgeous results. Another big savings is that we do not have salespeople or deal with other commissioned sources for our business.

With every step of the way, you will deal directly with Michael and Lisa Sweeney, the owners of the company. Mike and Lisa have learned over the past 40 years that the work needed on older pianos is predictable and routine. You would be amazed at how little the needed work varies from one piano to the next. This fact helps us constantly tweak and fine-tune our meticulous process.

We also help you save on moving costs since we scheduled the restoration in advance so that we can geographically combine your piano's move with other pick up and deliveries. This allows us to offer first floor moving at no additional charge.

(\*Special Circumstances: If your piano has fire or water damage, additional charges may apply. But, all pricing must be approved by you in advance. Also, if your piano will be used professionally at a performance level, you may request a more radical re-manufacturing process that will address concert stage performance requirements. We will be happy to quote a price for special needs pianos.)

## **WE HAVE YOU COVERED! WE ARE RESPONSIBLY & COMPREHENSIVELY INSURED.**

We are sticklers when it comes to being responsible for your piano and have ample coverage with the Donegal Mutual Commercial Insurance Company.

We also have a \$300,000 Inland Marine Coverage Policy. This is supplemental insurance over an above the regular policy which immediately covers your piano regardless of your location or circumstances, anywhere in the country. Our Insurance company has been with us since 2001.

We take every precaution with your piano and it receives extreme professional care. We've never had the need for a claim in over 40 years.

Rest assured that your satisfaction is guaranteed. We stand behind our work and everything we do.



Michael Sweeney is a Registered Piano Technician of the Piano Technicians Guild and the Master Piano Technicians of America.





## OUR CUSTOMERS LOVE US... FOR GOOD REASON

Our commitment to excellence is best evidenced by the things our customers say. Here is a sampling of the kind words that our customers routinely express. These complimentary comments, among many others, wallpaper our showroom and are available for your review.

“Doing business with you restored my faith in humanity. I would recommend you to any of my friends. Thank you!” -- *Edward B. Weinstein*, Elkins Park, PA.

“To the folks at Steinway and Sons: I wish to advise you how pleased I am! Mr. Sweeney is an excellent craftsman and his attitude is refreshing and reflective of his devotion to his work. I commend you for having such a fine associate. Thank you for sending Mr. Sweeney to repair my piano. I’ve been very fortunate!” -- *Helen D. Armstrong*, Glassboro, NJ

“I had to take a moment to tell you how pleased we are with the restoration of our piano. The quality of your work, your caring and courtesy are most difficult to find in this era. We are glad there are still people like you around.” -- *Harvey Voron Esq.*, Gerson Capek & Voron, Philadelphia, PA

“Our piano, thanks to your excellent workmanship is in fine shape. We think of you often and am constantly reminded of your excellent repair of our grand piano. Best wishes!” -- *Margaret A. Merriman*, Piano Teacher, Hatboro, PA.

“The piano is beautiful. Thanks for the excellent craftsmanship.” -- *Mary G. Heller-Cope*, Bend, OR

“Nice rebuilding job on the Scott’s piano.” -- *Ronald L. Berry, R.P.T.*, Berry Piano Service

“I Love my piano!!! -- *Tommy Conwell*

“For so many months I’ve been meaning to write you to tell you how much joy & pleasure the baby grand brought to our home. Kind regards.” -- *Donna White*, Wenonah, NJ

“I thank you for creating an absolutely beautiful piano.” -- *Lenore Boccia*, Media, PA.

“We truly made the best decision. We love the piano! Thanks for bearing with us and guiding us so gently & generously. You certainly lived up to all the fine things that we heard before hand. -- *Alan, Marilyn Mauer & Kids*

“It’s so very rare to find people who care as much after the sale as before. Thanks.” -- *Pat Eleersold*, Philadelphia, PA.

“Best regards and many thanks for your wonderful work on my Steinway.” -- *Deborah Dever*, Glenmoore, PA.

# MORE PRAISE FROM OUR CUSTOMERS

Visit us at [www.sweeneypiano.com](http://www.sweeneypiano.com)

“Just a note to thank you for all the careful work in restoring our Steinway. It surely sounds great!”  
-- *The Henderons*, White Horse Village, Newtown Square, PA

“ I want to tell you how thrilled we are with the piano we bought from you last year. We really appreciate you and your company.” -- *Gary Molholt*, Director, West Chester University, West Chester, PA.

“It certainly is a refreshing experience in today’s market to deal with a person who puts so much of himself in his work. I would be happy to recommend you to other potential customers.” -- *R.A. Rogowski*, Thorton, PA

“Thank you! This is long overdue for the superb restoration on our beloved baby grand. We remain very impressed.” -- *Claudia & David Steckel*, Allentown, PA

“Wanted to let you know how happy-ecstatic I am with the piano. You do excellent work and the piano is restored far beyond our expectations.” -- *Rhoda Joseph*, Buckingham, PA

“It’s rare this day and age to meet people who clearly love their job and take personal pride in the finished product. You are one in a million!” -- *Jackie and Eric Maller*

“I have been very appreciative of the excellent rebuilding job you did for my Steinway “B”. Your follow up is prompt efficient and courteous. It’s a pleasure doing business with you.” -- *Diana Post*, Belmont Hills, PA

“I cannot describe how much I love my baby grand. Thank you so much for the gift of music in my home and heart.” -- *Jamie VanBuskirk*, Boothwyn, PA

“Thank you for finding us a super addition to our family. We couldn’t be more thrilled with our piano.” -- *Bonnie & Jon O’Neil*, Berwyn, Pa.

“Thank you for all of your help in procuring both pianos for St. Mary’s. I’m thrilled with both instruments! Thanks for your excellent work.” -- *Neil Troutman*, Philadelphia, PA

“My personal thanks for your courtesy in matters and of course for excellence in your expertise and dedication.” -- *Kathryn Barone*, Director, Bryn Mawr Conservatory of Music

“The piano is superb example of your craftsmanship. It will be one of life’s greatest joys.” --  
*Eleanor Lundy*, Collegeville, PA

“Thanks so much for your professional work. We are very impressed with your craftsmanship and effort. Thank you.” -- *Dr. Jeffrey S. Leigh*, Annapolis, Md.



# CONTACT MICHAEL SWEENEY

Visit us at [www.sweeneypiano.com](http://www.sweeneypiano.com)

Call Toll Free: 844-PianoRestore (844-742-6673)  
Email: [restore@sweeneypiano.com](mailto:restore@sweeneypiano.com)

## If You're In Town

To insure that we take the time necessary to answer your questions and explain the details involved in quality piano restoration, **visits to our shop are by appointment only.**

Call us at 844-PianoRestore (844-742-6673) or drop us an email at [restore@sweeneypiano.com](mailto:restore@sweeneypiano.com).

We look forward to meeting you.

## Our Shop Location:

508 East Niels St.  
West Chester, PA 19382





# SWEENEY PIANO IN THE NEWS

Visit us at [www.sweeneypiano.com](http://www.sweeneypiano.com)

## **The Philadelphia Inquirer**

Philadelphia Business

### **A man in tune with the past**

*In Wayne, Michael Sweeney restores and sells older American pianos.*

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## **MAINLINE TIMES**

### **Making Music On The Main Line**

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## *The* **S**uburban *erving the Main Line for 107 years*

**Michael Sweeney brings art of  
piano crafting to Wayne**

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## **The Philadelphia Inquirer**

**Marketplace**

*Fine older grand and baby grand pianos captivate Michael Sweeney. He restores them.*

**On piano, craftsman is playing grand role**

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**Mike and Lisa Sweeney thank you for your interest!**